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# INVESTOR PRESENTATION

February 2024

#### Legal disclaimer

This presentation contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements as contained in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements contained in this presentation other than statements of historical fact, including, without limitation, statements regarding the Company's business strategy and plans, capabilities of the Company's project portfolio and achievement of operational objectives, market opportunity and potential growth, discussions with commercial counterparties and financing sources, progress of Company projects, including anticipated timing of related approvals, the Company's future financial results, expected impact from various regulatory developments, including the IRA, and Revenue, EBITDA, Adjusted EBITDA and proceeds from sale of electricity guidance, the expected timing of completion of our ongoing projects, and the Company's anticipated cash requirements and financing plans, are forward-looking statements. The words "may," "might," "wull," "could," "would," "should," "expect," "plan," "anticipate," "intend," "target," "seek," "believe," "estimate," "predict," "potential," "continue," "contemplate," "possible," "forecasts," "aims" or the negative of these terms and similar expressions are intended to identify forward-looking statements, though not all forward-looking statements use these terms and similar expressions.

These statements are neither promises nor guarantees, but involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements, including, but not limited to, the following: our ability to site suitable land for, and otherwise source, renewable energy projects and to successfully develop and convert them into Operational Projects; availability of, and access to, interconnection facilities and transmission systems; our ability to obtain and maintain governmental and other regulatory approvals and permits, including environmental approvals and permits; construction delays, operational delays and supply chain disruptions leading to increased cost of materials required for the construction of our projects, as well as cost overruns and delays related to disputes with contractors; our suppliers' ability and willingness to perform both existing and future obligations; competition from traditional and renewable energy companies in developing renewable energy projects; potential slowed demand for renewable energy projects and our ability to enter into new offtake contracts on acceptable terms and prices as current offtake contracts expire: offtakers' ability to terminate contracts or seek other remedies resulting from failure of our projects to meet development, operational or performance benchmarks; various technical and operational challenges leading to unplanned outages, reduced output, interconnection or termination issues; the dependence of our production and revenue on suitable meteorological and environmental conditions, and our ability to accurately predict such conditions; our ability to enforce warranties provided by our counterparties in the event that our projects do not perform as expected; government curtailment, energy price caps and other government actions that restrict or reduce the profitability of renewable energy production; electricity price volatility, unusual weather conditions (including the effects of climate change, could adversely affect wind and solar conditions), catastrophic weather-related or other damage to facilities, unscheduled generation outages, maintenance or repairs, unanticipated changes to availability due to higher demand, shortages, transportation problems or other developments, environmental incidents, or electric transmission system constraints and the possibility that we may not have adequate insurance to cover losses as a result of such hazards; our dependence on certain operational projects for a substantial portion of our cash flows; our ability to continue to grow our portfolio of projects through successful acquisitions; changes and advances in technology that impair or eliminate the competitive advantage of our projects or upsets the expectations underlying investments in our technologies; our ability to effectively anticipate and manage cost inflation, interest rate risk, currency exchange fluctuations and other macroeconomic conditions that impact our business; our ability to retain and attract key personnel; our ability to manage legal and regulatory compliance and litigation risk across our global corporate structure; our ability to protect our business from, and manage the impact of, cyber-attacks, disruptions and security incidents, as well as acts of terrorism or war; changes to existing renewable energy industry policies and regulations that present technical, regulatory and economic barriers to renewable energy projects; the reduction, elimination or expiration of government incentives for, or regulations mandating the use of, renewable energy; our ability to effectively manage our supply chain and comply with applicable regulations with respect to international trade relations, tariffs, sanctions, export controls and anti-bribery and anticorruption laws; our ability to effectively comply with Environmental Health and Safety and other laws and regulations and receive and maintain all necessary licenses, permits and authorizations; our performance of various obligations under the terms of our indebtedness (and the indebtedness of our subsidiaries that we guarantee) and our ability to continue to secure project financing on attractive terms for our projects; limitations on our management rights and operational flexibility due to our use of tax equity arrangements; potential claims and disagreements with partners, investors and other counterparties that could reduce our right to cash flows generated by our projects; our ability to comply with tax laws of various jurisdictions in which we currently operate as well as the tax laws in jurisdictions in which we intend to operate in the future; the unknown effect of the dual listing of our ordinary shares on the price of our ordinary shares; various risks related to our incorporation and location in Israel; the costs and requirements of being a public company, including the diversion of management's attention with respect to such requirements; certain provisions in our Articles of Association and certain applicable regulations that may delay or prevent a change of control; and; and the other risk factors set forth in the section titled "Risk factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2022 filed with the Securities and Exchange Commission (the "SEC") and our other documents filed with or furnished to the SEC.

These statements reflect management's current expectations regarding future events and operating performance and speak only as of the date of this presentation. You should not put undue reliance on any forward-looking statements. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Except as required by applicable law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events.

#### **Non-IFRS Financial Metrics**

This presentation presents Adjusted EBITDA, a non-IFRS financial metric, which is provided as a complement to the results provided in accordance with the International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). A reconciliation between Adjusted EBITDA and Net Income, its most directly comparable IFRS financial measure, is contained in the tables below. The Company is unable to provide a reconciliation of Adjusted EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this IFRS financial measure are not within the Company's control and/or cannot be reasonably predicted. These items may include, but are not limited to, forward-looking depreciation and amortization, share based compensation, U.S. acquisition expense, other income, finance income, finance expenses, share of losses of equity accounted investees and taxes on income. Such information may have a significant, and potentially unpredictable, impact on the Company's future financial results.

Unless otherwise indicated, information contained in this presentation concerning the industry, competitive position and the markets in which the Company operates is based on information from independent industry and research organizations, other third-party sources and management estimates. Management estimates are derived from publicly available information released by independent industry analysts and other third-party sources, as well as data from the Company's internal research, and are based on assumptions made by the Company upon reviewing such data, and the Company's experience in, and knowledge of, such industry and markets, which the Company believes to be reasonable. In addition, projections, assumptions and estimates of the future performance of the industry in which the Company operates and the Company's future performance are necessarily subject to uncertainty and risk due to a variety of factors, including those described above. These and other factors could cause results to differ materially from those expressed in the estimates made by independent parties and by the Company. Industry publications, research, surveys and studies generally state that the information they contain has been obtained from sources believed to be reliable, but that the accuracy and completeness of such information is not uncertainties as the other forward-looking information obtained from these sources are subject to the same qualifications and uncertainties as the other forward-looking statements in this presentation.

The trademarks included herein are the property of the owners thereof and are used for reference purposes only. Such use should not be construed as an endorsement of the products or services of the Company or the proposed offering.

The Company is an "emerging growth company" within the meaning of the Jumpstart Our Business Startups Act.



#### Enlight at a glance

#### Next generation global renewable energy platform



<sup>1</sup>2017-2023; <sup>2</sup> Mature projects include projects that are operational, under construction, in pre-construction (meaning, that they are expected to commence construction within 12 months as of February 25<sup>th</sup> 2024 (the "Approval Date").

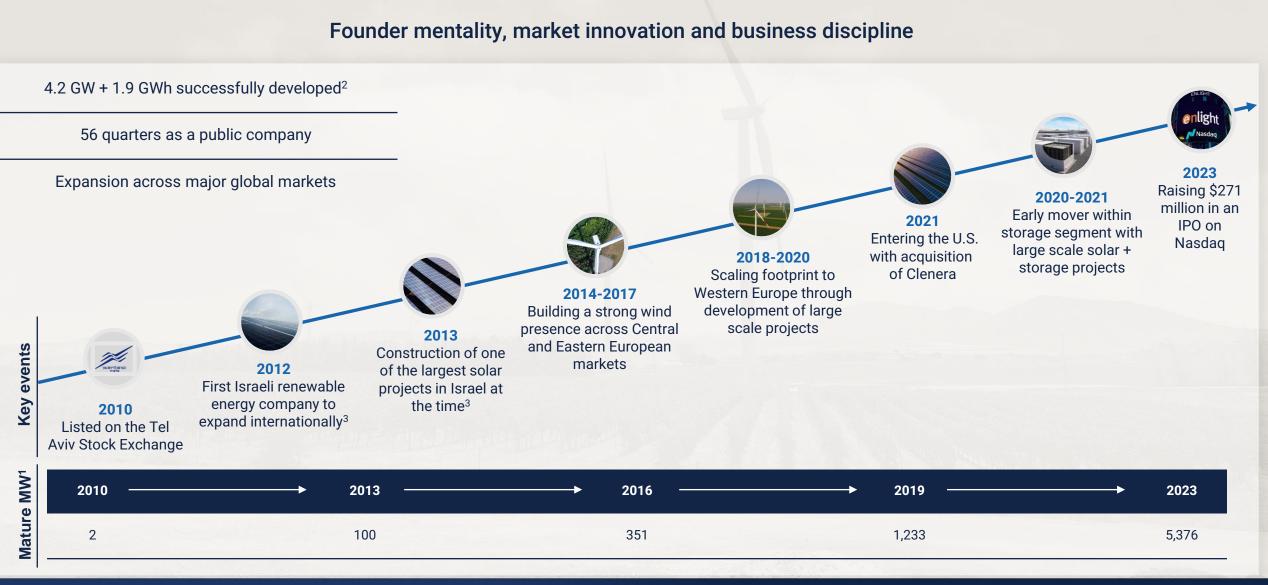


#### Enlight represents a differentiated investment opportunity

- Control over entire project lifecycle from greenfield development to power generation maximizes project returns
- Global platform with operational infrastructure in the largest renewable energy markets across the U.S. and Europe
- ✓ Diversified portfolio across geography, technology and revenue structure designed as internal hedge with reduced exposure to volatility
- Successful track record with 4.2 GW + 1.9 GWh successfully developed<sup>1</sup> and strong profitability
- Deep access to capital from a variety of source: debt, equity, tax partnerships



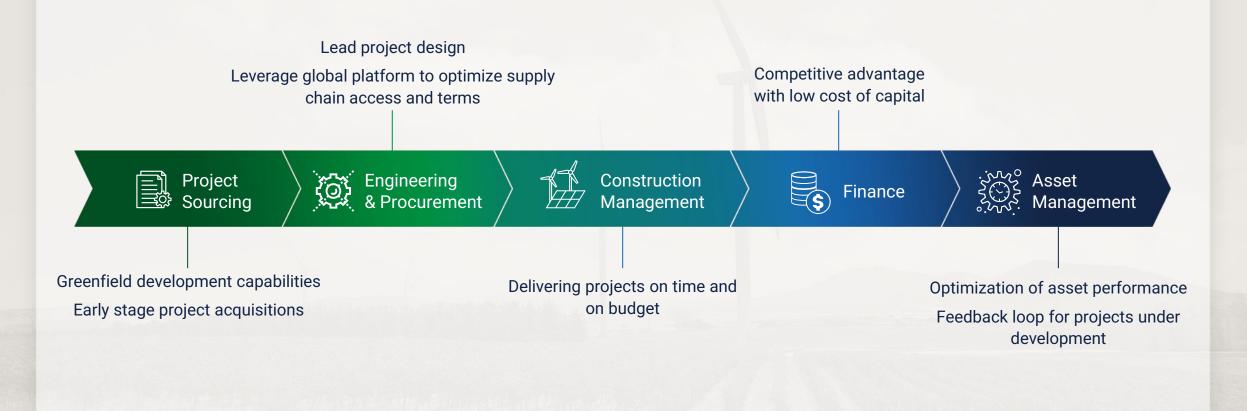
#### Achieving ~3X growth every 3 years in the past decade



<sup>1</sup>Mature projects include projects that are operational, under construction, or in pre-construction (meaning, that they are expected to commence construction within 12 months of the Approval Date) or have a signed PPA; <sup>2</sup>3 represents yielding, under construction, developed and sold projects by Enlight and Clenera; <sup>3</sup>To the company's knowledge



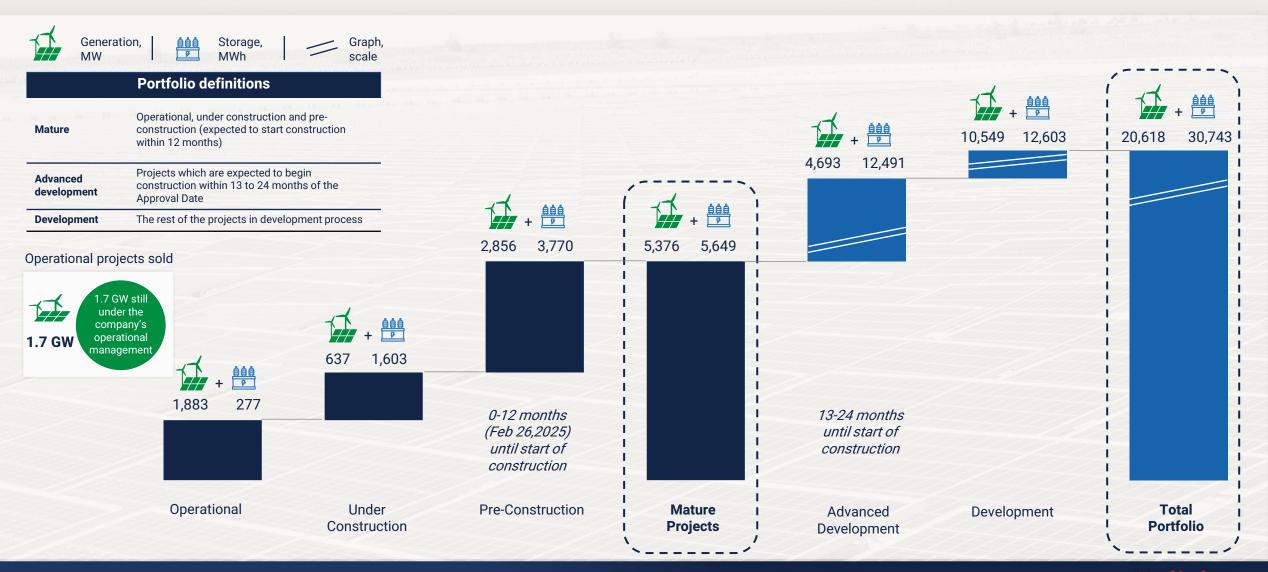
#### Control over entire project lifecycle as both a greenfield developer and IPP



Control over the development, construction, financing and operations of our projects enables us to identify and deliver differentiated projects



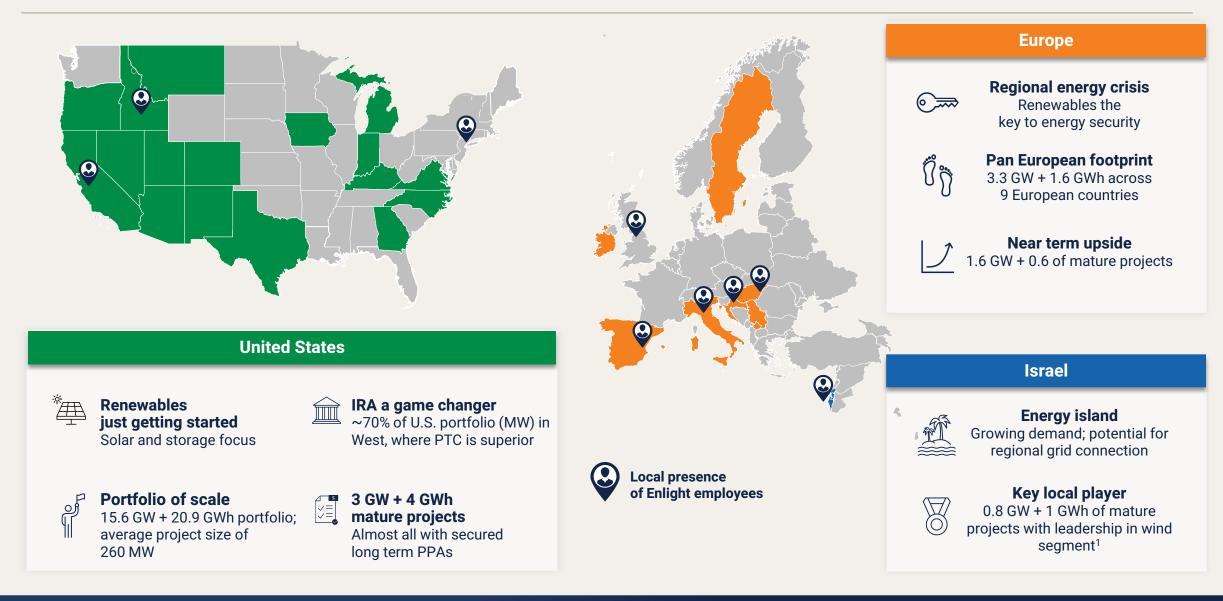
#### Our combined developer & IPP model: 5.4 GW and 5.6 GWh Mature Projects



Note: Portfolio information as of the Approval Date; Projects that are not consolidated in our financial statements are reflected at their proportional share

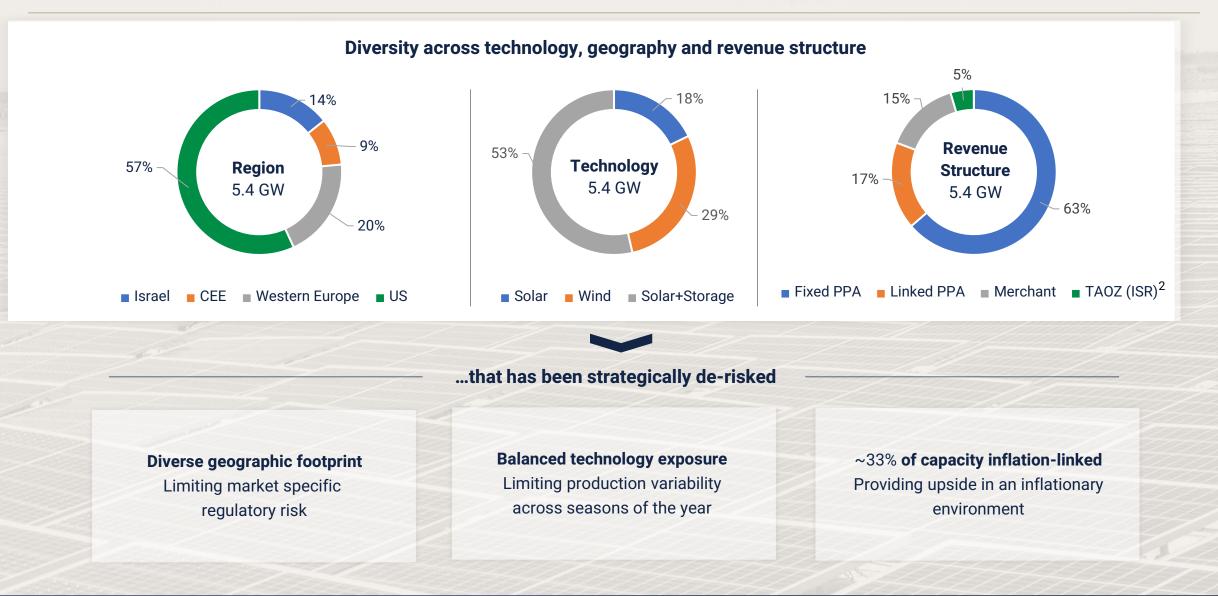
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#### Global renewable platform in the right markets at the right time





### Diversified mature portfolio reduces exposure to volatility



Note: Portfolio information as of the Approval Date.; <sup>1</sup>15% merchant and 18% inflation-linked PPAs; <sup>2</sup>Energy Demand Management Meter - Price rate change according to system load and consumption time



#### Creating long term growth through "land and expand" development strategy

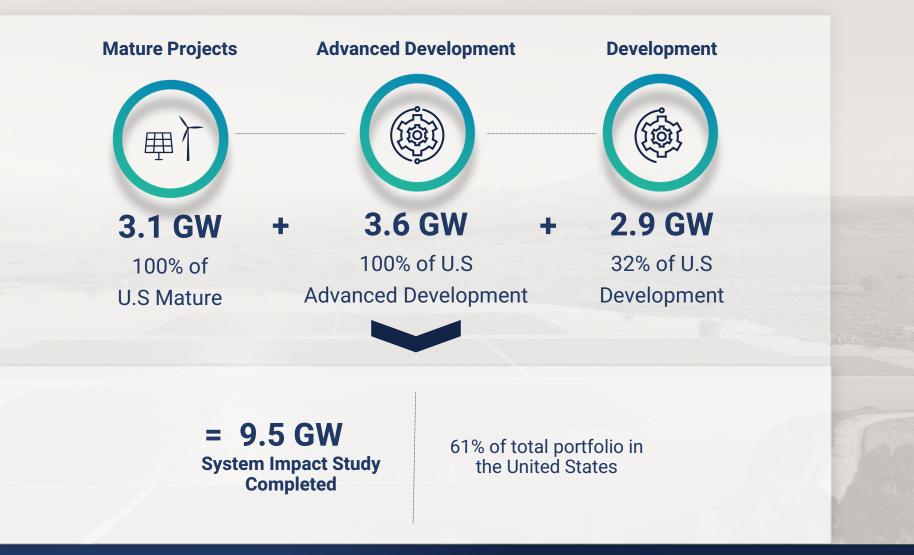
Addressing transmission scarcity by leveraging existing large-scale interconnection assets to fuel expansion





### Medium term picture: unique leadership position across interconnection

Transmission infrastructure is the principal constraint for renewable energy today





## Case study: delivery of PJM portfolio

1.4 GW and 2.2 GWh of energy storage fast tracked to final interconnection agreements

		Project Name	Status	Generation (MW)	Storage (MWh)
1	PJM portfolio carries minimal network upgrade costs	Gemstone	Near Construction	185	-
2	Fast track process & interconnect	Blackwater	Advanced Development	720	1,200
	agreements expected by YE 2024	Horsepen Branch	Advanced Development	25	-
3	Data centers driving demand for power in PJM; significant need for renewables	Blackwater B	Early-Stage Development	240	400
		Reedy Creek	Early-Stage Development	23	-
4	Portfolio uniquely positioned to capture the demand given interconnection success	Bear Island	Early-Stage Development	105	320
		Swift Creek	Early-Stage Development	120	320 N
	Clear value potential from development pipeline	Total		1,418	2,240



State

Michigan

Virginia

Virginia

Virginia

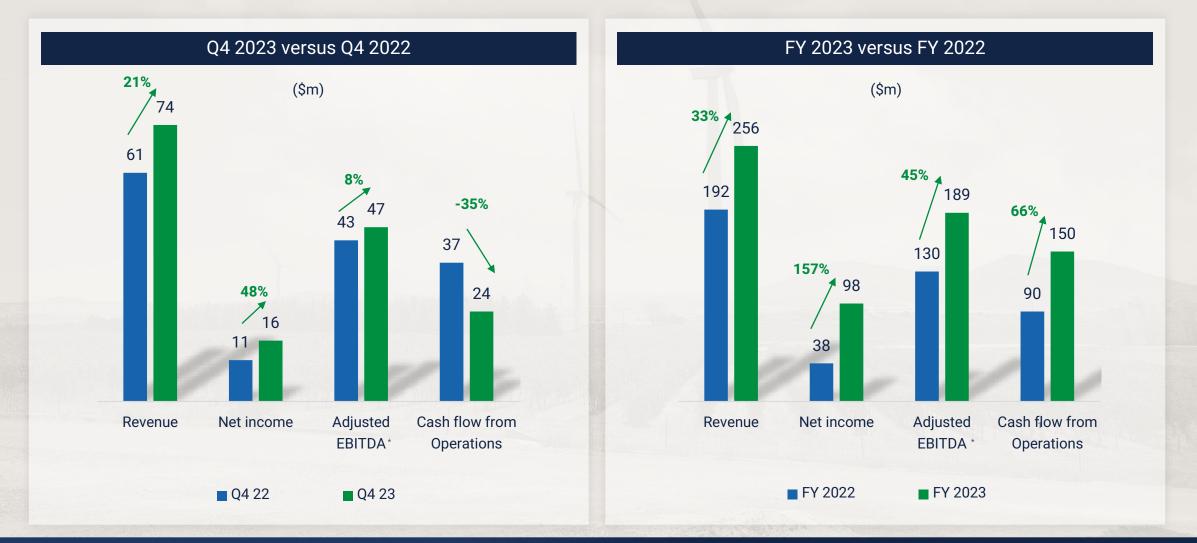
Virginia

Virginia

North Carolina

#### Strong growth in 2023 with continued improvement in profitability

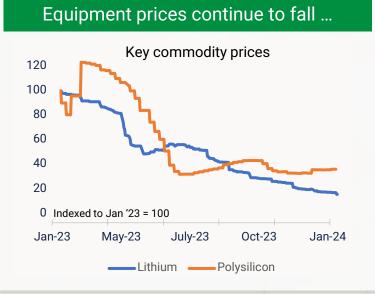
#### Demonstrated value of combined developer and IPP business model



\*Adjusted EBITDA is a non-IFRS measure. Please see the appendix of this presentation for a reconciliation to Net Income



#### Moving into 2024: improving fundamentals

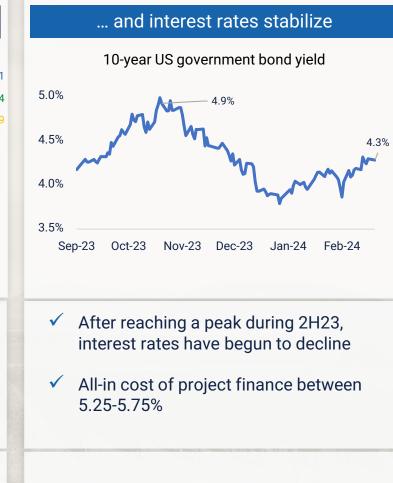


- ✓ U.S. panel prices now in 28-29 cent range, 25% below the start of 2023
- In Europe, panel prices under 13 cents
- U.S. battery prices in the \$170 range, 30% lower than at the start of 2023

## Lower equipment costs driving unlevered returns higher



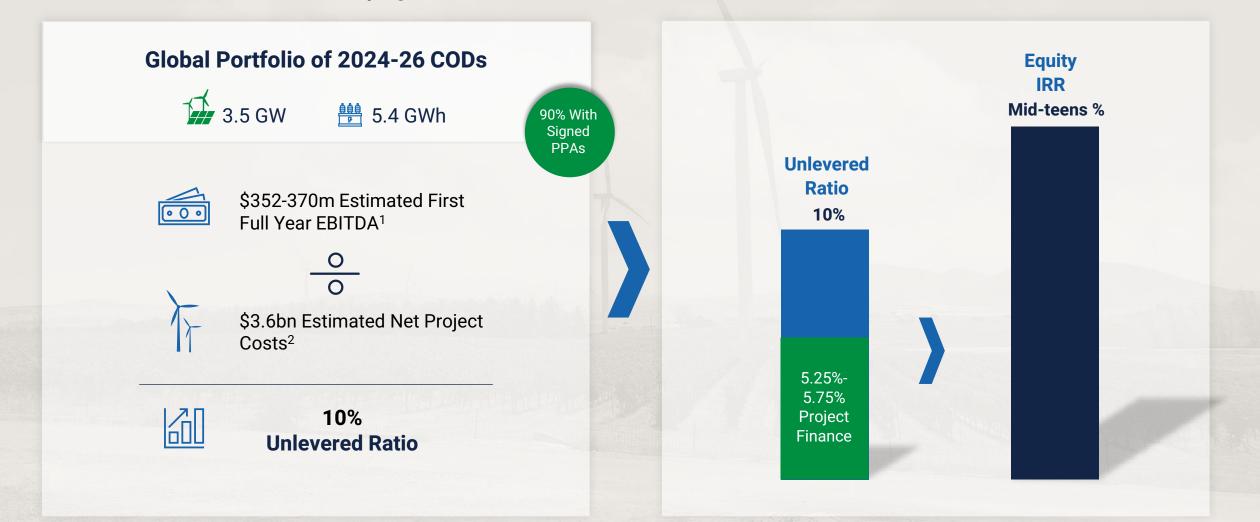
- Enlight raised prices +25% on 1.8 GW of signed PPAs during past 18 months
- PPA pricing remains sticky into 2024



**Higher levered equity returns** 

#### Project returns: mid-teens levered returns expected for 2024-26 CODs

Overlaying a 10% unlevered return with a 5.25%-5.75% cost of debt



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<sup>1</sup> EBITDA is a non-IFRS financial measure. The Company is unable to provide a reconciliation of EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this IFRS financial measure are not within the Company's control and/or cannot be reasonably predicted. <sup>2</sup>Construction costs for our U.S. projects assume receipt of certain ITC and PTC credits under the IRA and are net of the estimated value of these credits. For projects under the PTC track, the credit value is based on the project's expected production and a yearly CPI indexation of 2%, discounted by 8% to COD. For ITC projects, the credit value is 30% to 40% of project costs, depending on whether facility qualifies for energy community adder. The net cost does not reflect the full tax equity investment. only the estimated value of the tax credits

## Growth in 2024: Starting on three new flagship projects, Atrisco reaches COD

#### **Combination of large-scale projects at high returns**

Country Acres				
Location	California			
Capacity	392 MW + 688 MWh			
Status	Construction starts 1H24			
First Year Revenues / EBITDA <sup>1</sup>	\$58-61m / \$48-50m			
Unlevered Ratio	10.1%-10.6% <sup>2</sup>			

Atrisco				
Location	New Mexico			
Capacity	364 MW + 1,200 MWh			
Status	Under Construction			
First Year Revenues / EBITDA <sup>1</sup>	\$51-54m / \$41-44m			
Unlevered Ratio	9.8%-10.3% <sup>2</sup>			



Roadrunner				
Location	Arizona			
Capacity	294 MW + 940 MWh			
Status	Construction starts 2H24			
First Year Revenues / EBITDA <sup>1</sup>	\$48-51m / \$38-40m			
Unlevered Ratio	11.3%-11.9% <sup>2</sup>			

Quail Ranch				
Location	New Mexico			
Capacity	120 MW + 400MWh			
Status	Construction starts 2H24			
First Year Revenues / EBITDA <sup>1</sup>	\$21-23m / \$18-19m			
Unlevered Ratio	13%-13.7% <sup>2</sup>			

<sup>1</sup>EBITDA is a non-IFRS financial measure. The Company is unable to provide a reconciliation of EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this IFRS financial measure are not within the Company's control and/or cannot be reasonably predicted. <sup>2</sup>Construction costs assume receipt of certain ITC and PTC credits under the IRA and are net of the estimated value of these credits. For solar and storage, 40% ITC is assumed, given brownfield qualification. The net cost does not reflect the full tax equity investment, only the estimated value of the tax credits



#### Crowth in 2024: Diverse mix of new wind, solar and battery projects

#### Continuing to expand presence across EU and Israel with high projected project returns

Gecal	na Hybrid		
ocation	Solar, Spain		
Capacity	225 MW + 200 MWh		0
Status	Near Construction		
First Year Revenues / EBITDA <sup>1</sup>	\$38-40m / \$28-29m		
Unlevered Ratio	12%-13%		
Ρ	Pupin	Solar + Stora	age <sup>2</sup> & SA Storage in Israel & Italy
	<b>Pupin</b> Wind, Serbia	Solar + Stora Location	age <sup>2</sup> & SA Storage in Israel & Italy Israel & Italy
P Location Capacity	-		
Location	Wind, Serbia	Location	Israel & Italy 100 MW + 1 GWh Under Construction (Solar + Storage)
Location Capacity	Wind, Serbia 94 MW	Location Capacity	Israel & Italy 100 MW + 1 GWh Under Construction (Solar + Storage) Near Construction (SA Storage, Nard

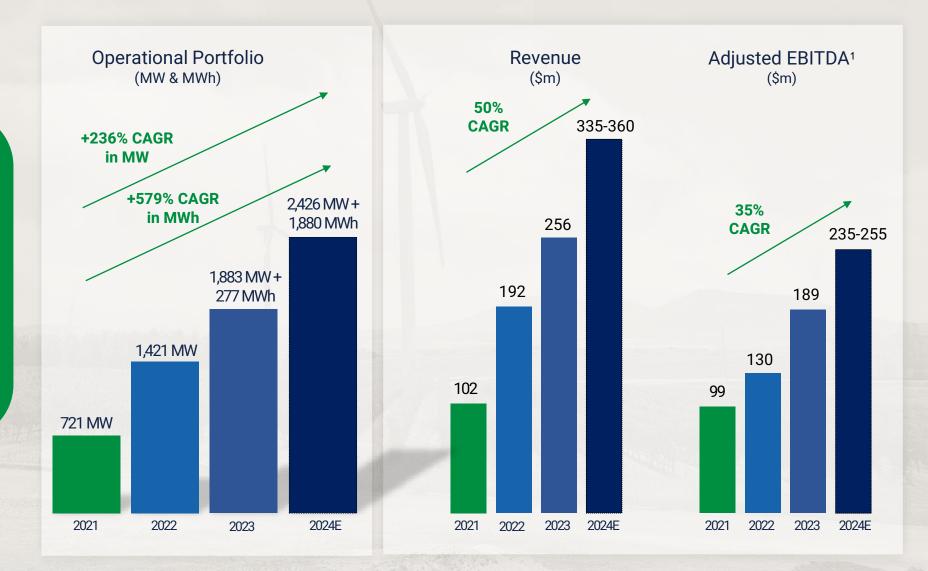
<sup>1</sup>EBITDA is a non-IFRS financial measure. The Company is unable to provide a reconciliation of EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this IFRS financial measure are not within the Company's control and/or cannot be reasonably predicted; <sup>2</sup>Israel Solar + Storage comprises a cluster of 12 projects in various locations in the center and north of Israel. Six projects are operational, while the remaining six are in various stages of construction. All clusters are expected to reach full COD gradually during 2024.



#### 2024 Guidance – Revenues of \$335-360m and Adjusted EBITDA<sup>1</sup> of \$235-255m

#### **Key Assumptions**

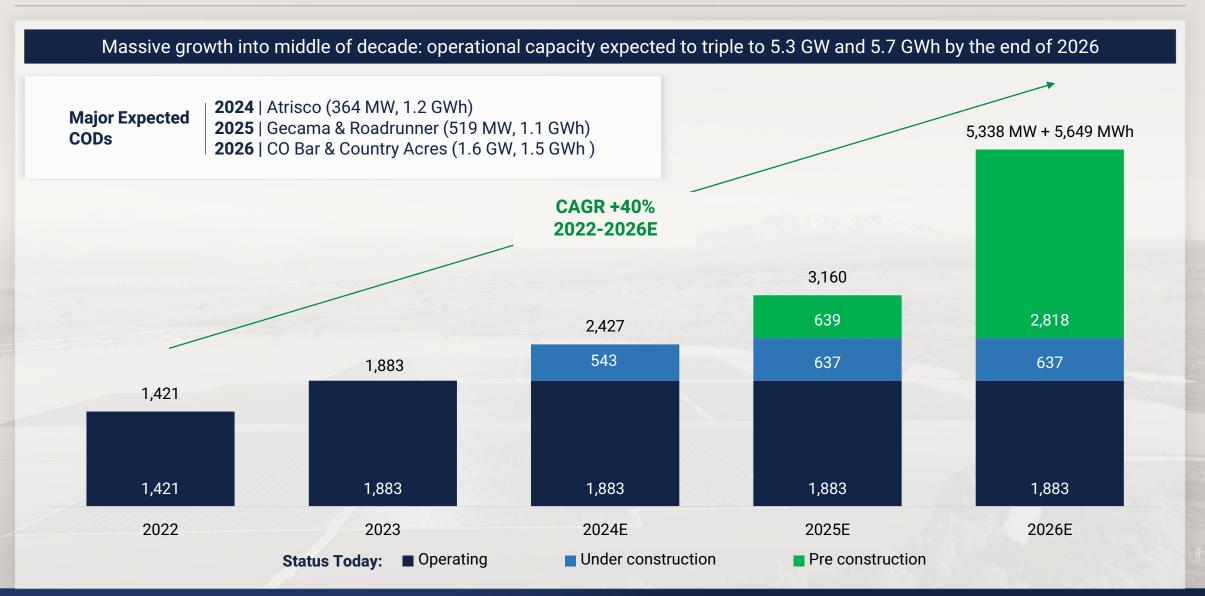
- 90% of generation sold at fixed prices through hedges or PPAs
- FX assumptions of 3.8 for USD/ILS and 1.05 for EUR/USD
- Forecasted Revenues: 40% in ILS; 55% in EUR and 5% in USD



<sup>1</sup>Adjusted EBITDA is a non-IFRS measure. Please see the appendix of this presentation for a reconciliation to Net Income. The Company is unable to provide a reconciliation of Adjusted EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this IFRS financial measure are not within the Company's control and/or cannot be reasonably predicted



#### Expected growth to continue apace in the coming years









#### **Reconciliation between Net Income to Adjusted EBITDA**

(\$ thousands)	For the 12 months ended		For the three months ended	
	12/31/23	12/31/22	12/31/23	12/31/22
Net Income (loss)	98,067	38,113	16,228	10,955
Depreciation and amortization	65,796	42,267	21,611	13,454
Share based compensation	4,970	8,673	970	1,140
Finance income	(36,799)	(23,341)	7,581	(4,160)
Finance expenses	68,143	62,591	16,344	12,126
Non-recurring other income(*)	(40,119)	(11,617)	(18,981)	5,846
Share of losses of equity accounted investees	330	306	(137)	234
Taxes on income	28,402	12,943	2,908	3,619
Adjusted EBITDA	188,790	129,935	46,524	43,214

\* Non-recurring other income comprised the recognition of income related to reduced earnout payments expected to be incurred for the acquisition of Clenera for early-stage projects and other income recognized in relation to tax credits for projects in the United States

